

9.00 am

Registrations

9:30 am

Welcome to FutureProof

**Mohan Kumar**

Regional Business Head - Middle East  
**Facilio**

9:40 am

Setting the Stage: The Hard Truth about  
Digitisation and Why We're Doing FutureProof

**Prabhu R**

Founder & CEO  
**Facilio**

9:50 am

Industry Perspective

**Nikhil Pereira**

Editor  
**Facilities Management Middle East Magazine**

10.00-10.30 am

**CONNECTED BUILDINGS**

How Technology Drives Real Estate: What I learned  
Connecting 1000s of Buildings

Today, digital disruption is all-pervasive, with technology integrated into our everyday lives. But the CRE sector has historically lagged behind in adopting the technology. This session will take a practical approach to embrace the importance of digital disruption and the astronomical returns on adopting advanced analytics tech.

**Roger Woodward**

Global Real Estate Strategist  
**Ex- Tridium Managing Director**

10.30 am - 11.00 pm **TEA BREAK**

11.00 - 11.45 pm

**PANEL DISCUSSION**

Moving Beyond the Buzzword: Unpacking Value-led  
Digitization into Actionable Ideas

Hear this panel (and the audience) speaking frankly and sharing honest insights on what's worked, what hasn't, the challenges they faced, and the measurable ROI in digitisation.

- Most common digitised processes in today's scenario
- Measurable value and ROI in the digital journey
- Popular initiatives by different orgs; the why and how behind it's strategy & execution
- Why CREs and Large Enterprises should be at the center of steering digitisation than relying on external vendors to make that decision.

**PANELISTS**

**Fahad Mohamad**  
Technical Head FM  
**Deyaar Properties**

**Andrea Deutschbein**  
Director FM  
**EMAAR Malls Group**

**Stephen Hayes**  
Head of Facilities & Engg. (MENA)  
**Marriott International**

**Sangeetha B**  
Deputy CEO  
**AI Fajer FM**

**MODERATED BY**

**Prabhu R**

11.50 pm

REAL-WORLD DEEP DIVE

## Finding Efficiency: How DSO Centralised Building Operations Across their Facilities

An insider account on Dubai's mega-efficient project of creating fully unified building operations. This session will be a practical guide on how the Dubai Silicon Oasis utilised technology to gain central control and maximized operational efficiency across their dispersed campus.

**Engr. Khalid Al Shiaban**  
Senior VP of Facilities & Sustainability  
**Dubai Silicon Oasis**

12.30 - 1.15 PM LUNCH BREAK

1.15 pm

OPEN DEBATE

## Practical technologies strategies for 2019

FUTUREPROOF isn't the run-of-the-mill conference with lengthy powerpoints and disconnected panel discussion. This is a curated un-conference session creating the space for participants to better exchange innovative ideas and take advice.

Open to all

1.45 pm

FIRE-SIDE CHAT

## Utilizing Technology to Transform Facilities Management as a Key Differentiator to Build a Global Brand

Facilities management and maintenance plays a vital role in maximizing experience at high-volume, dynamic facilities. Hear this expert panel speak about how they combined occupant experience with operational experience as a key driver of building performance

- Past technology used to handle high-volume, dynamic facilities
- Benchmarking FM vendor contracts - is there a focus on technology as part of the contracting
- Roadmap for the next 3 years - specific functions that can be improved

**Vijay Sajjanhar**  
CFO  
**Dubai Sports City**

**Uros Trojanovic**  
GM - Strategy  
**Elitzam Asset Management Group**

MODERATED BY

**Nikhil Pereira**

2.10 - 2.50 pm

PANEL DISCUSSION

## Closing the Gap: Why Automation and Facilities Operation Need to Work Together

This is an enriched, critical learning session housing various stakeholders under one roof discussing the current status of automation in facilities, its utilisation metrics, and strategic ways to amplify its value.

- Maximizing automation investment for operational efficiency
- Leveraging Automation to improve HVAC efficiency
- Leveraging Automation to improve Sustainability
- Importance of Considering an Enterprise-Wide Facilities Optimisation Platform

PANELISTS

**Imtiaz Ahmad**  
Head of FM  
**TECOM (Dubai Design District)**

**Stuart Harrison**  
Technical Director FM  
**EMRILL**

**Sanjay Bhatia**  
General Manager  
**Cocordia DMCC**

**Sara Momtaz**  
Director FM & Commercial  
**QBG**

**Maged Louis**  
Managing Partner  
**Implement Engg. Consultants**

MODERATED BY

**Roger Woodward**

3 - 3.15 PM

TEA BREAK

3.15 pm

SUSTAINABILITY CHAT

## Creating a Sustainable Future: Efficiently Optimising the First Fuel

There is a shift in the mindset towards improving energy usage and efficiency with heavy investments in physical retrofits and hardware. This session will deep dive on taking advantage of simple yet powerful technology that will guarantee savings and enable a consistently sustainable built environment.

**Firaz Obeido**  
CTO  
**Smart AE**

**Khalifa Al Jaziri**  
Group Managing Director  
**Smart IOT**

3.40 pm

CLOSING NOTE

## Rewriting the Future of Facilities Together

Successfully sharing the message of the digital transformation and what it can bring to CREs and how it can be delivered.

**Prabhu R**  
Founder & CEO  
**Facilio**

4 - 4.30 PM

HIGH TEA/SNACKS